



MORE THAN JUST STATIONARY SUPPLIES

**A WIDE RANGE OF OPPORTUNITIES
FOR YOUR BUSINESS**

KOMUS.COM

НЕ ТОЛЬКО
КАНЦТОВАРЫ
ОЛЬКО НЕ ТО
ОВАРЫ КАНЦТ
НЕ ТОЛЬКО
КАНЦТОВАРЫ
ОЛЬКО НЕ ТО
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НЕ ТОЛЬКО
КАНЦТОВАРЫ



MORE THAN JUST
STATIONARY SUPPLIES

COMPANY

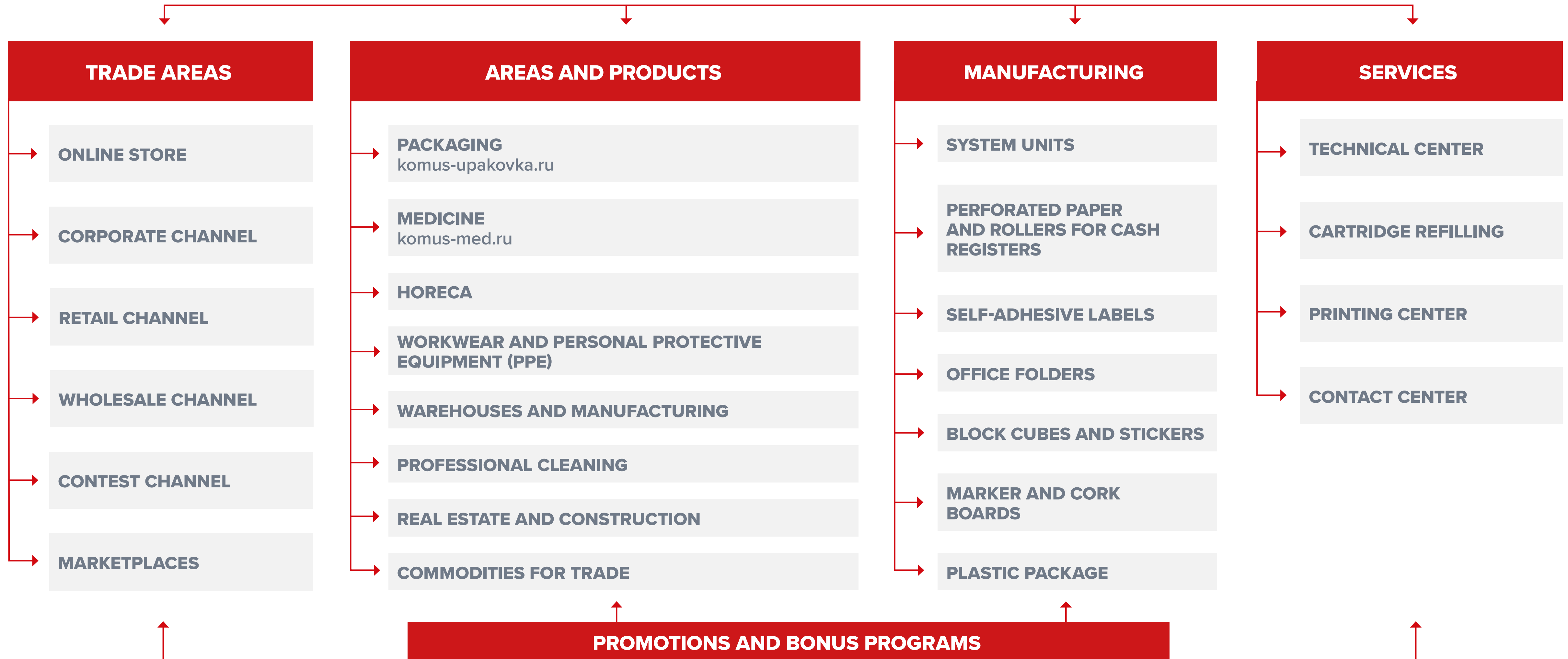
Komus was established	The first store was opened in Moscow	First regional representative office (Nizhny Novgorod)	Construction of a factory for paper products manufacturing	Construction of a factory for plastic package manufacturing
1990	1993	1996	1997	1998
Launch of our own brand Attache	Construction of the Bantex folder factory	Manufacture of Self-adhesive ProMega labels was launched	The first Komus Call-Center Opening	Successful development of our own brand Komus
2001	2002	2004	2007	2011
Launch of our own brand No. 1 School	Launch of our own brand Luscan	Launch of our own brand Attache Selection. Launch of an automated terminal in Domodedovo RC		Opening of the 100th store Komus
2012	2013	2014		2015
Entering a new catering market	Launch of the office supplies warehouse operation in Domodedovo RC	Komus has passed the ESG certification	Online storeKomus enters the top-30 among the largest online retailers of Runet	“Business Standard” branded products became the winners of the contest “Quality Assurance—2024”
2017	2019	2022	2023	2024



MORE THAN JUST
STATIONARY SUPPLIES

MAIN BUSINESS AREAS

KOMUS AT A GLANCE





MORE THAN JUST
STATIONARY SUPPLIES

TRADE AREAS

COMPREHENSIVE PARTNER SERVICING

IT IS EASY TO PLACE AN ORDER WITH US AND RECEIVE RELATED SERVICES

ONLINE STORE



CORPORATE CHANNEL



RETAIL CHANNEL



WHOLESALE CHANNEL



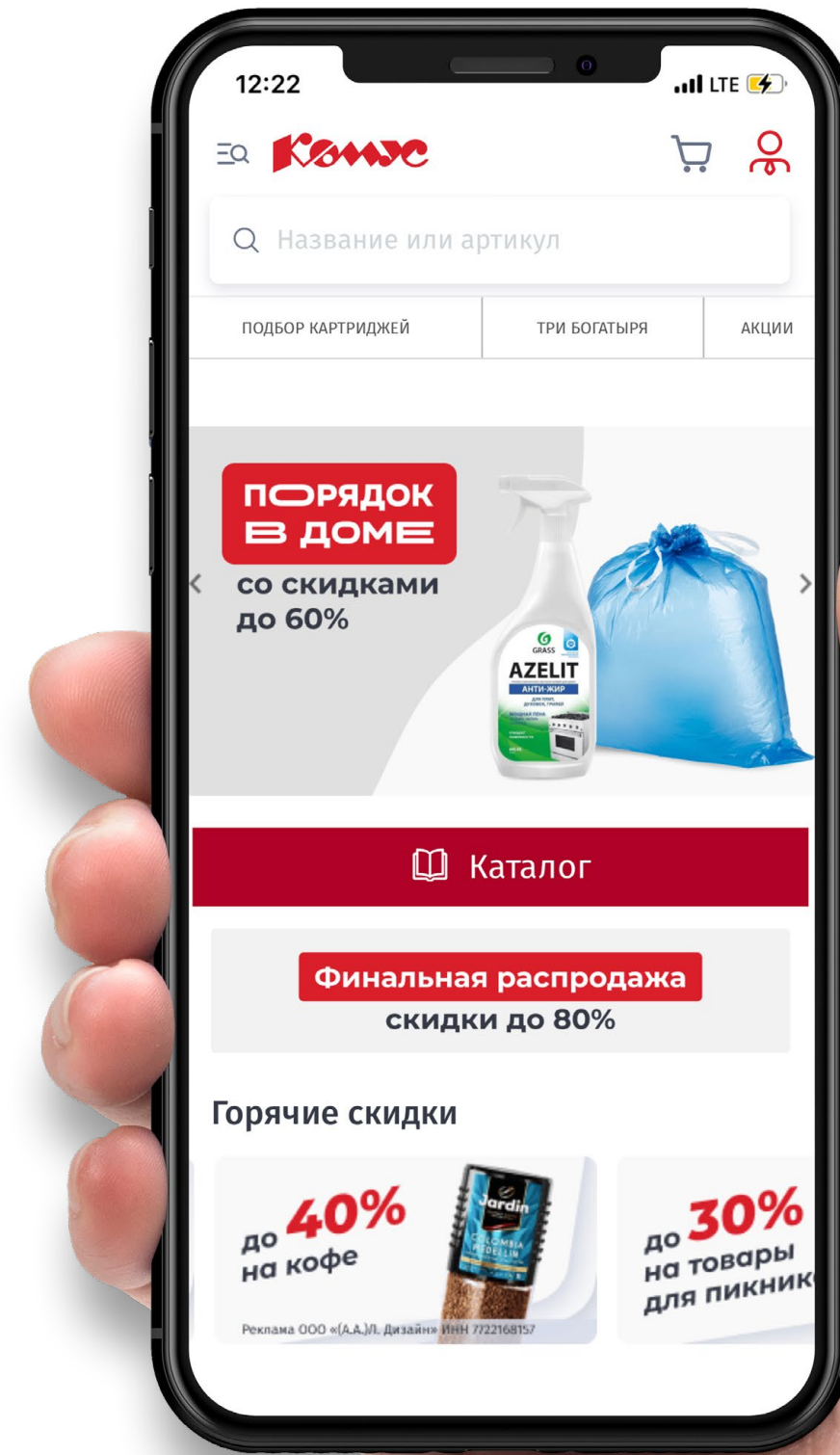
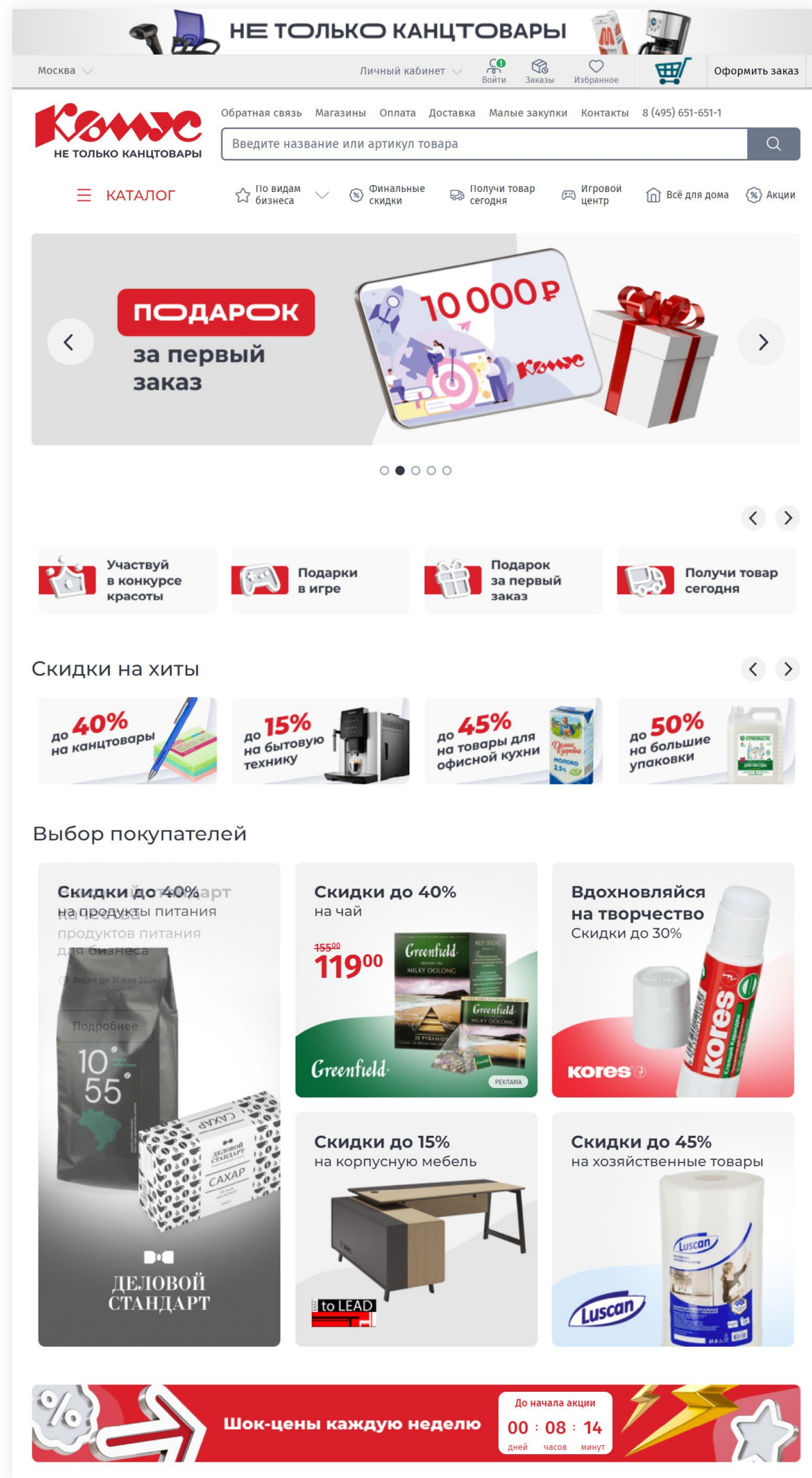
CONTEST CHANNEL



MARKETPLACES



SERVICES



- Promotions, hot discounts, bonus program, gifts
- Popular categories
- Buyer's Choice
- Industry and seasonal offers
- News and reviews
- Services
- Own brands
- Convenient catalog
- Electronic document management
- Integration with customer's SRM (procurement management software)
- Consolidated online procurement on the online store platform
- Mobile version and mobile app

IEWS

PER MONTH
9 0 0 0 0 0 0 1

VISITORS

8 0 0 0 0 0 1



OUR ADVANTAGES:

- 100,000+ products
- More than 30 years on the market
- Own manufacturing
- Transportation more than 40,000 items per day
- Storage capacity – more than 150,000 m³
- More than 3,500 pick-up points

● Региональное представительство “Комус” с собственным логистическим центром

● Офисы продаж “Комус”



MORE THAN JUST
STATIONARY SUPPLIES

TRADE AREAS

RETAIL CHANNEL



67 retail stores throughout
Russia

Products:

- Education products
- Writing utensils
- Paper
- Business paper products
- Office supplies
- Folders, filing systems
- Consumables for printing equipment
- Commodities for trade
- Display equipment
- Office equipment
- Gifts and souvenirs
- Hobbies and creativity



24-Hour
Delivery



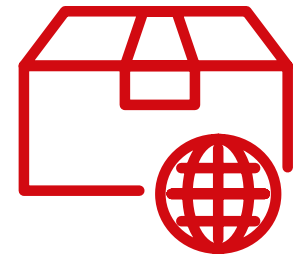
Pick-up
service



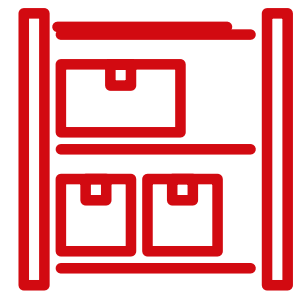
MORE THAN JUST STATIONARY SUPPLIES

TRADE AREAS

WHOLESALE CHANNEL



Direct deliveries of more than 600 well-known brands of leading manufacturers



Constant range of more than 50,000 product items in our own warehouses



Own logistics base, extensive warehouse and transportation logistics network



Only original certified products are the quality assurance

IEWS

PER MONTH
2 000 004

VISITORS

3 50 004

KOMUS.COM

О компании | Контакты | Оплата и доставка | Напишите нам | Помощь



Каталог

Для поиска введите название или артикул товара...

Найти

Стать партнером

Войти

Акции!

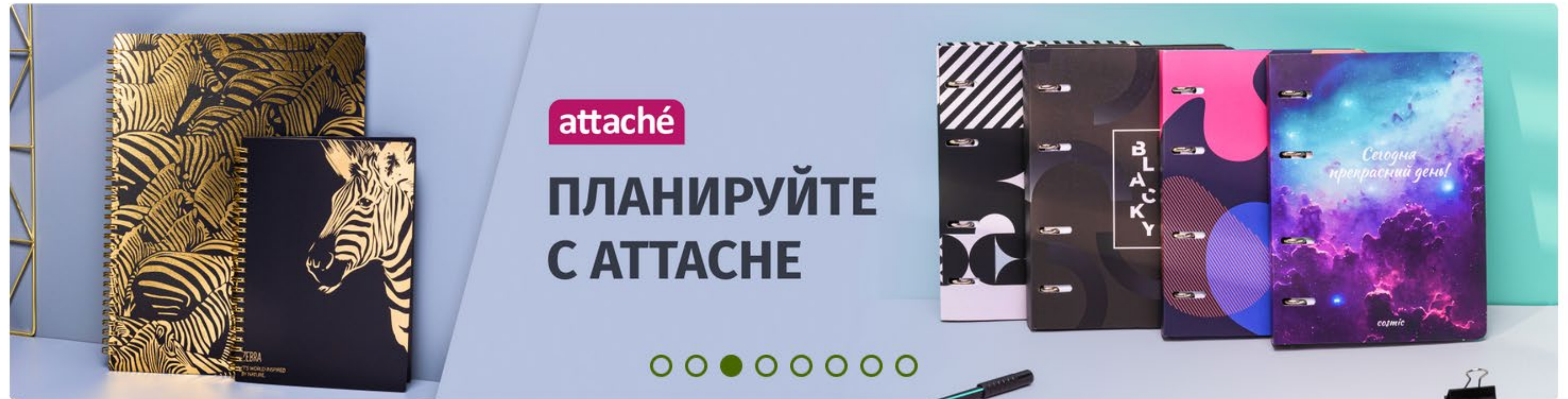
Новинки

Хит продаж

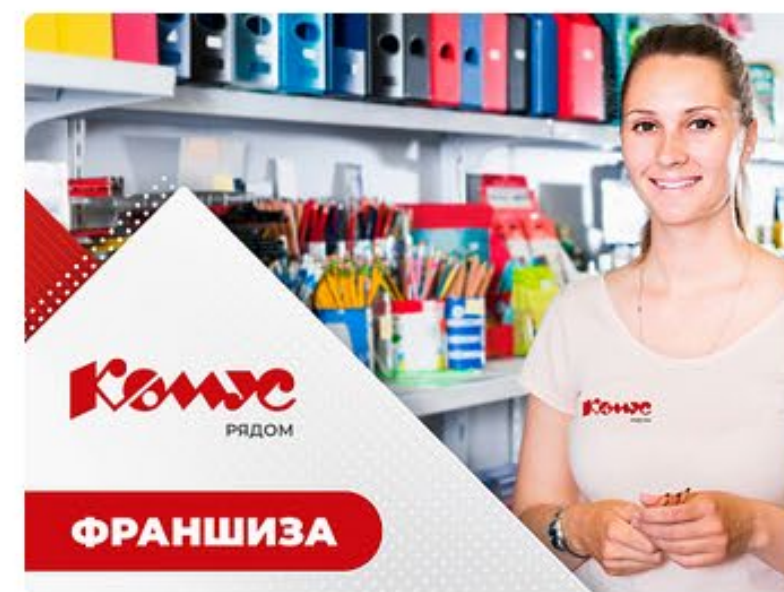
Реестр Минпромторг

Идеи для подарков

Работают всегда



Наши направления





MORE THAN JUST STATIONARY SUPPLIES

TRADE AREAS

CONTEST CHANNEL

COMPETITIVE PROCUREMENT WITH KOMUS – IS QUICK AND CONVENIENT

Komus is a leader among suppliers operating on electronic marketplaces.



We operate in compliance with Federal Law 44-FZ “On the contractual system of procurement of goods, works, services to ensure the state and municipal needs” and Federal Law 223-FZ “On Procurement of Goods, Work and Services by Certain Types of Legal Entities”.

OUR ADVANTAGES:

- Representation in all e-commerce store catalogs
- Assurance of accuracy and up-to-date product information
- Wide range of products
- Additional service in the online store to provide an offer/ STE number

+ BEST PRICE + QUALITY PRODUCT

Instructions on the e-commerce store website	Transaction support by a personal manager	Wide geography and short delivery time	Prompt response for procedures	Deferred payment

The company is accredited on leading trading platforms, small procurement portals, commercial bidding platforms, internal customer portals and sites with catalogs of commodities.



Komus entered the “TOP-1000 successful suppliers” Ranking, according to B2B-Center data (2022, 2023, 2024)



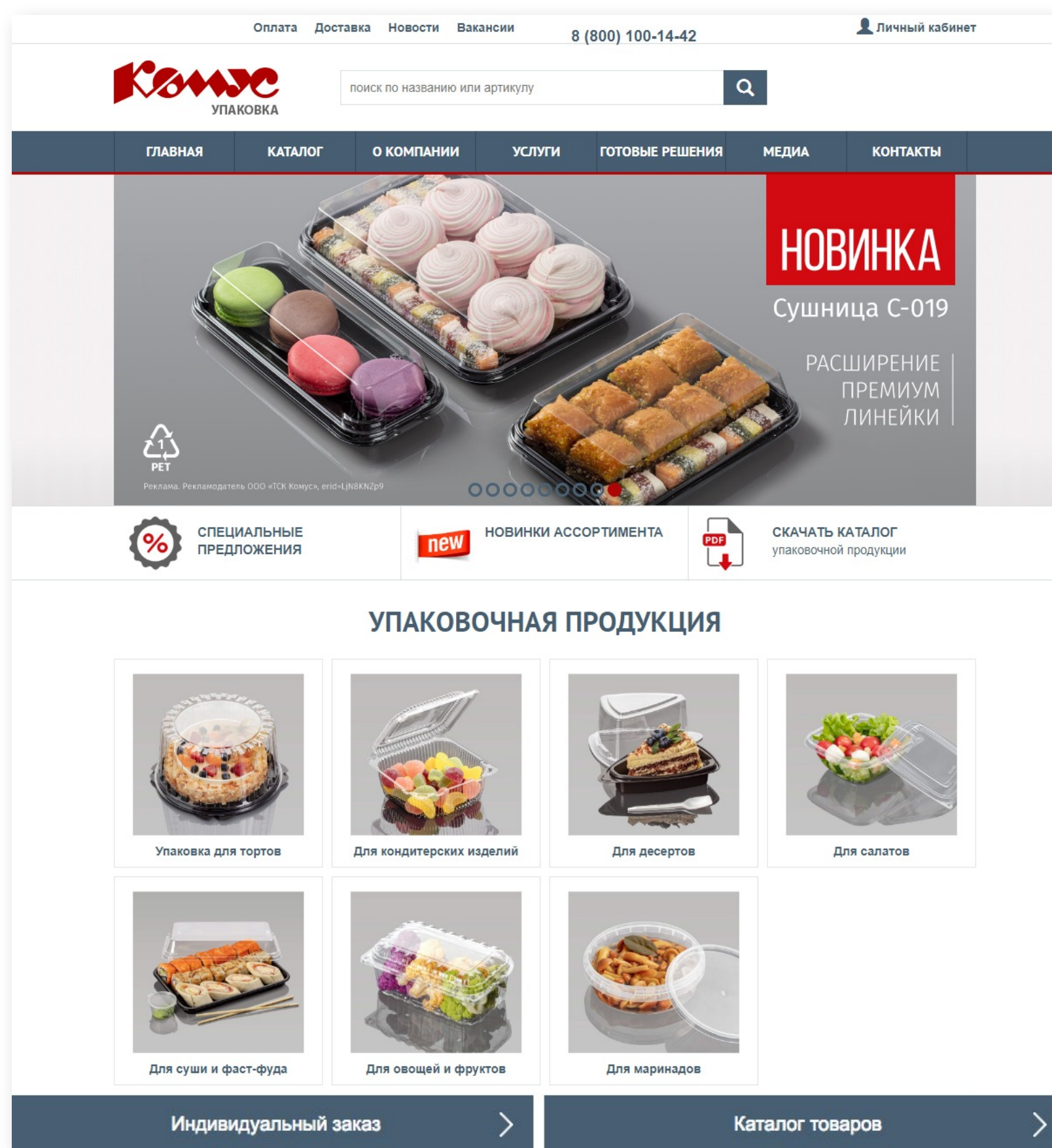
Komus Company is a winner in the nomination “Electronic Marketplace Professional” (2020), the winner of the “Competitive Sales Leader 2020” Award and the Grand Prix of the “Competitive Sales Leader 2019” Award

If you have a need to purchase goods, please contact us by email at: kc@komus.net, and we’ll provide you with all the information you need. We are looking forward to our cooperation.

KOMUS-PACKAGES IS THE LARGEST MANUFACTURER OF RIGID PLASTIC PACKAGES

OUR ADVANTAGES:

- A wide range of packages for the food industry
- Design and manufacturing of individual packages, based on the choice of material and color, possibility of logotyping
- Modern fleet of equipment guarantees a complete technological cycle of manufacturing of packaging products
- High production standards: product quality and safety meet the requirements of
- TR CU 005/2011 “On the package safety”



№1 № 1 in Russia for the BOPS and PS films manufacturing

More than 25 years on the market

5 industrial logistics modules

More than 1500 items

“KOMUS MEDICINE” SELLS MORE THAN 11,000 PRODUCTS:

- Own-manufactured products (paper for medical devices and STM medical gloves)
- Exclusive contractual terms and conditions with manufacturers
- A wide range of commodities from the medical market leaders (medical gloves, paper for diagnostic equipment, dressings, injectable products, means for disinfection, disposable medical clothing and linen, first aid kits, devices and much more)
- More than 300 suppliers of foreign and domestic manufacturers



24-Hour Delivery

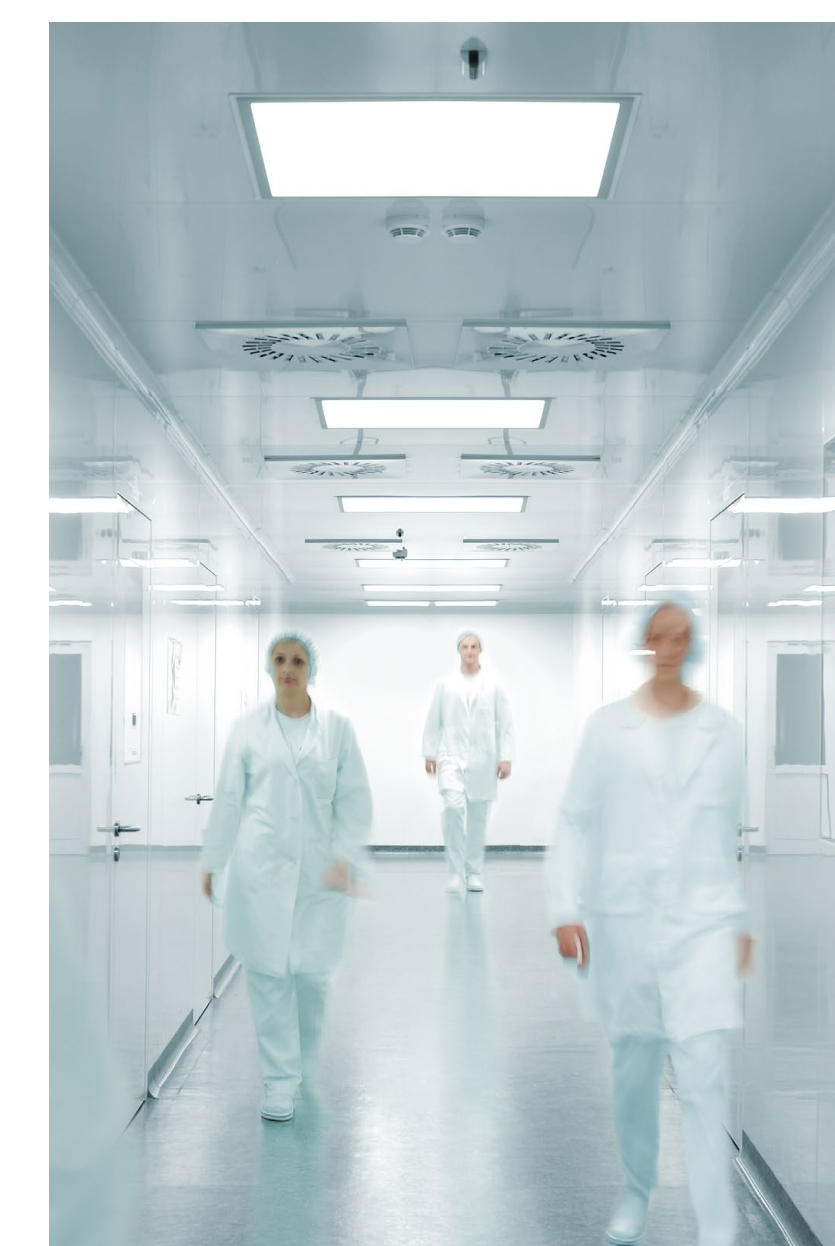


Own brands

Скачать каталог

Каталог продукции

Медицинские перчатки	Инъекционные средства	Одноразовая одежда и белье	Перевязочные средства
Дезинфицирующие средства	Расходные материалы для гинекологии и урологии	Расходные материалы для лаборатории	Расходные материалы для стерилизации



**COMMODITIES
FOR THE HOSPITALITY
INDUSTRY:**

- Household appliances
- Professional kitchen equipment
- Furniture
- Tableware
- Food
- Overalls
- Professional cleaning products and tools
- Hygiene products
- Dispensers
- Hotel cosmetics and textiles



WORKWEAR AND PERSONAL PROTECTIVE EQUIPMENT (PPE)

OUR ADVANTAGES:

- Wide range of products: PPEs, overalls, work shoes, signaling equipment, firefighting equipment
- Goods under own brands Topfort and Luscan
- Professional services: selection of PPE according to the Unified Commodity Nomenclature, logo application, custom tailoring, corporate identity development, free expert visit to the manufacturing site, PPE outsourcing, etc.
- PPE expert managers in each region
- Direct contracts with leading Russian manufacturers
- More than 25 manufacturing sites for sewing overalls (Ivanovo, Vladimir, Tver, Tula, Ekaterinburg, Uzbekistan, etc.)





MORE THAN JUST STATIONARY SUPPLIES

COMPANY BUSINESS

IN-HOUSE MANUFACTURING



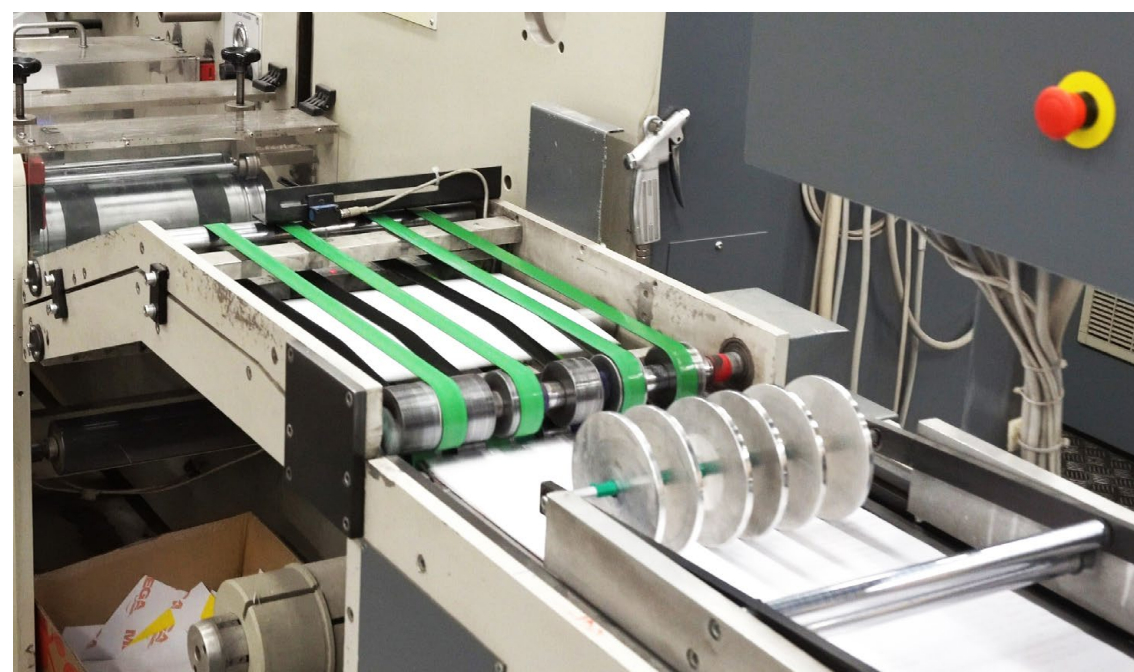
PERFORATED PAPER AND ROLLERS

The SOMA factory produces ProMega fax rollers, all kinds of cash rollers of thermal and offset paper, printer rollswith and without perforation, single-ply teletype rollers, wide-format paper for plotters, any kind of non-standard rollers to order.



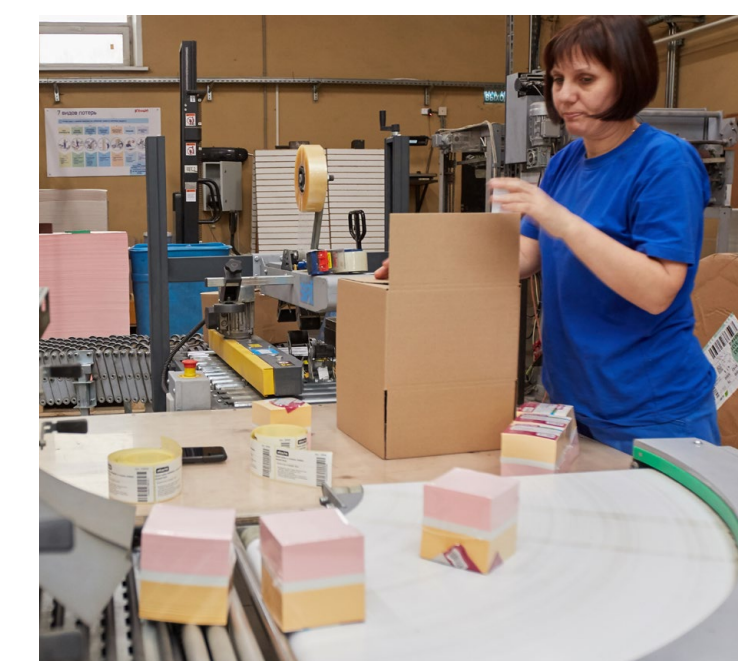
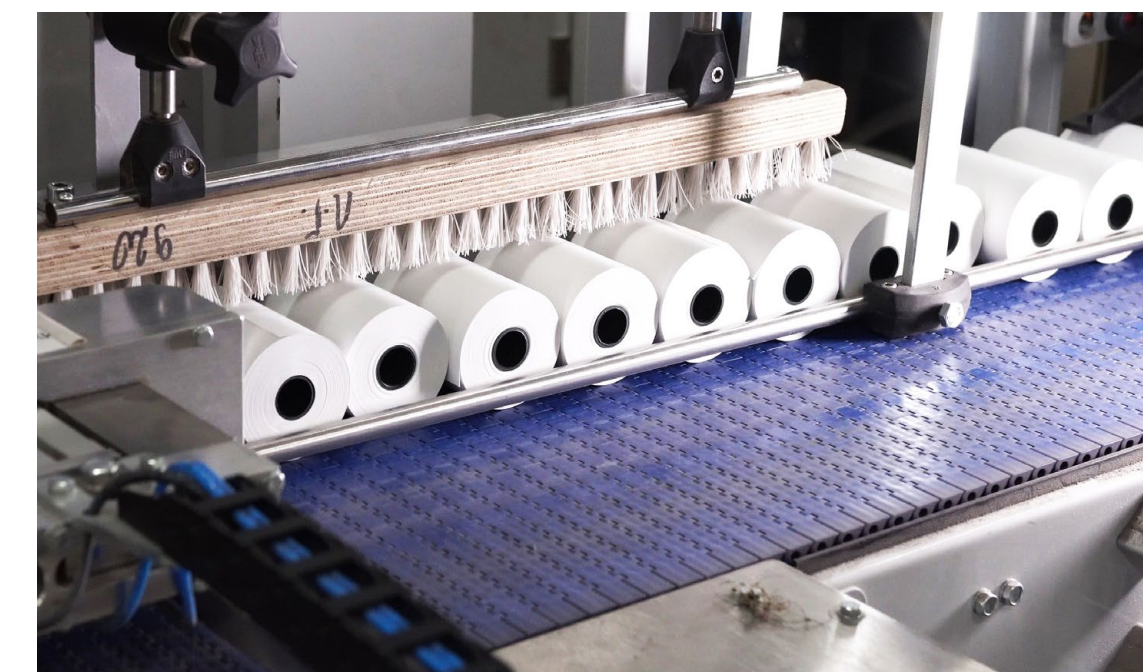
SELF-ADHESIVE LABELS

The range of ProMega label products exceeds 200 articles. The factory produces packs of 100, 50 and 25 label sheets. It is possible to fulfill individual orders. ProMega label now produces three out of five sheets of self-adhesive labels produced in Russia.



PLASTIC PACKAGE

The largest manufacturer of rigid plastic packaging with a long background Maximum proximity of manufacturing to Partners in all federal districts: 5 manufacturing and logistics modules (MLM) and separate subdivisions in major cities.



OFFICE FOLDERS

The Banco factory has been producing document storage folders since 2003.

The assembly lines produce a wide range of products (more than 300 SKU) in all price segments: from economy to premium.

Manufacturing scope is up to 900,000 units per month in 2024.

attaché



BLOCK CUBES AND STICKERS

They are highly adhesive, do not curl and do not fade for a long time.

Products come in popular sizes and colors.

Quality assurance is performed at all manufacturing phases.

attaché



MAGNETIC MARKER BOARDS, CORK BOARDS AND COMBINATION BOARDS

It is possible to produce any size of boards (from 30x45 to 100x180 cm).

Possibility to design the board according to the Partner's individual parameters.

Short time to manufacture.

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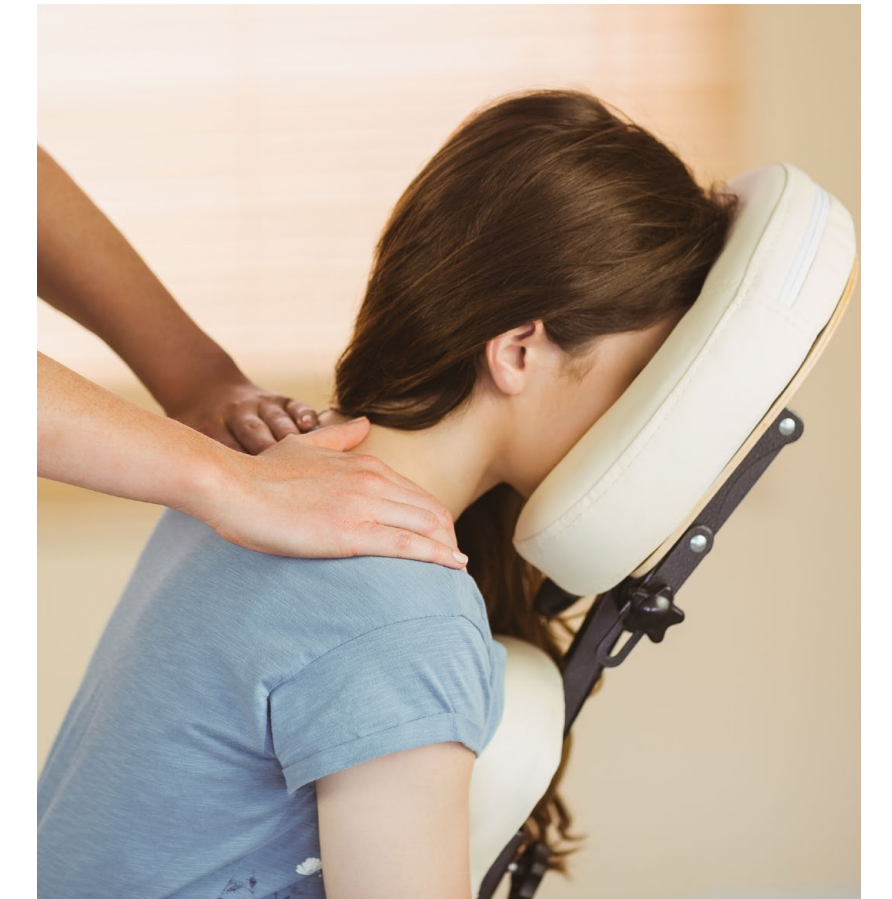


KOMUS OFFERS UNIQUE OPPORTUNITIES TO OPTIMIZE OFFICE OPERATIONS, INCREASING THE EFFICIENCY OF YOUR BUSINESS



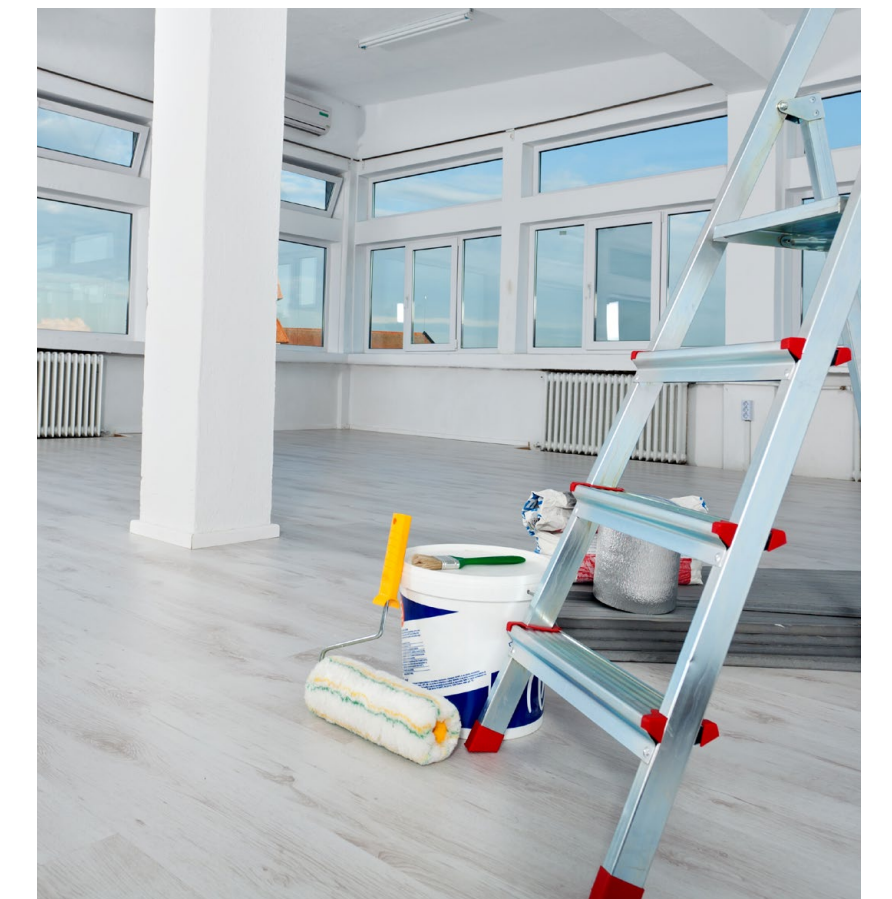
EMPLOYEE CARE

- Catering
- Rental, service and repair of coffee machines
- Provision of bottled water
- Offsite massage in the office
- Beauty salon with office visits



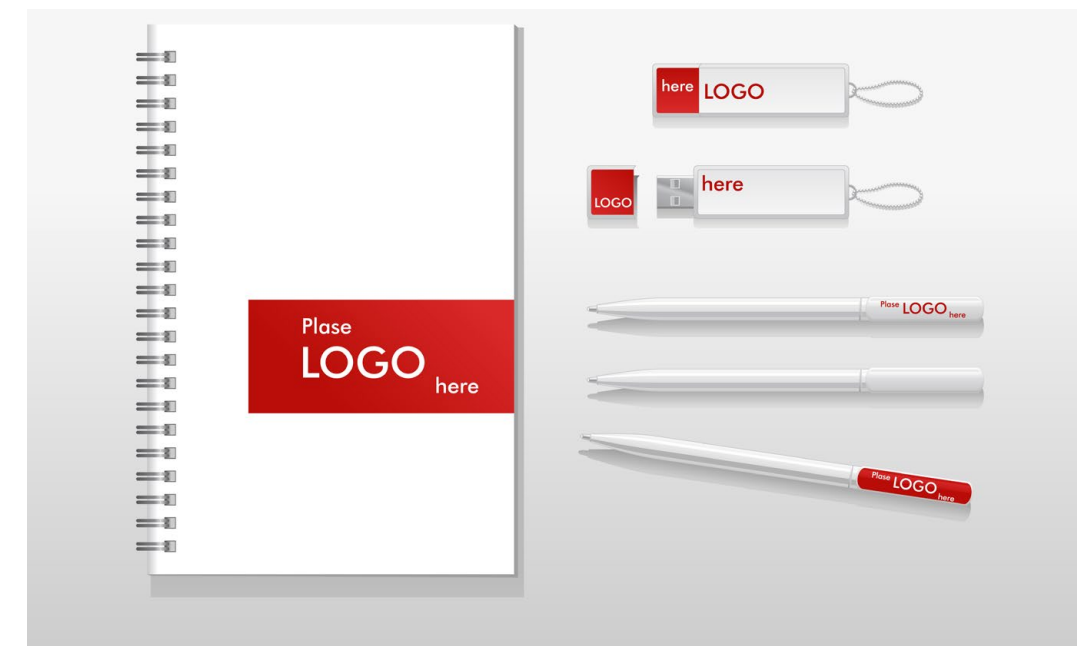
ENGINEERING SERVICES

- Turnkey office relocation and renovation
- Installation of video surveillance and ACS systems
- Installation and maintenance of climate control equipment
- Repair and renovation



 **OFFICE SERVICE
AND MAINTENANCE**

- Cleaning
- Indoor landscaping
- Filling and maintenance of cartridges for printing equipment
- Printer repair and maintenance
- IT outsourcing, subscriber maintenance of computers and services
- Printing
- Rental of dirt mats

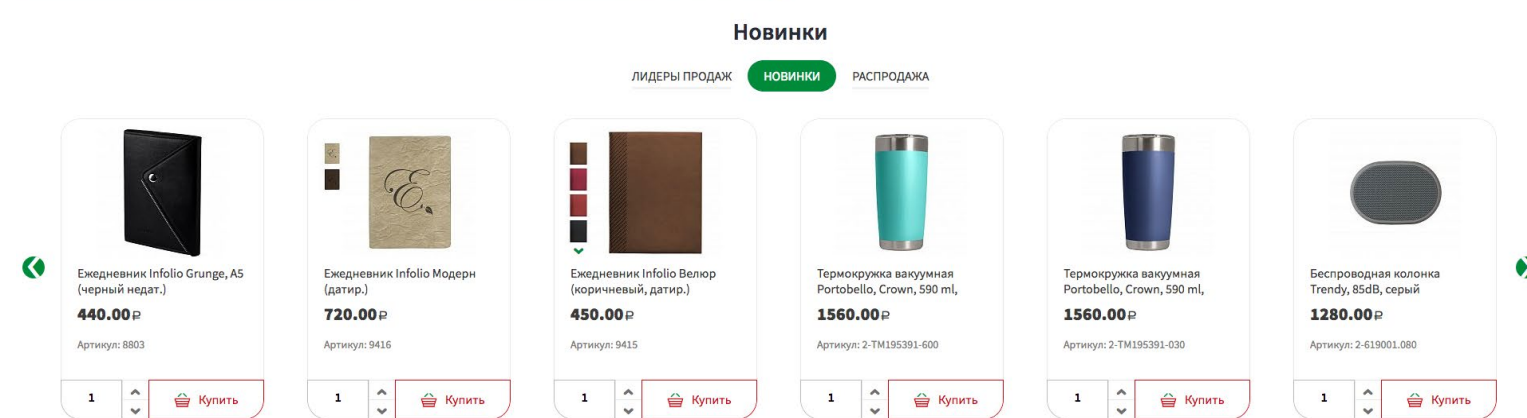
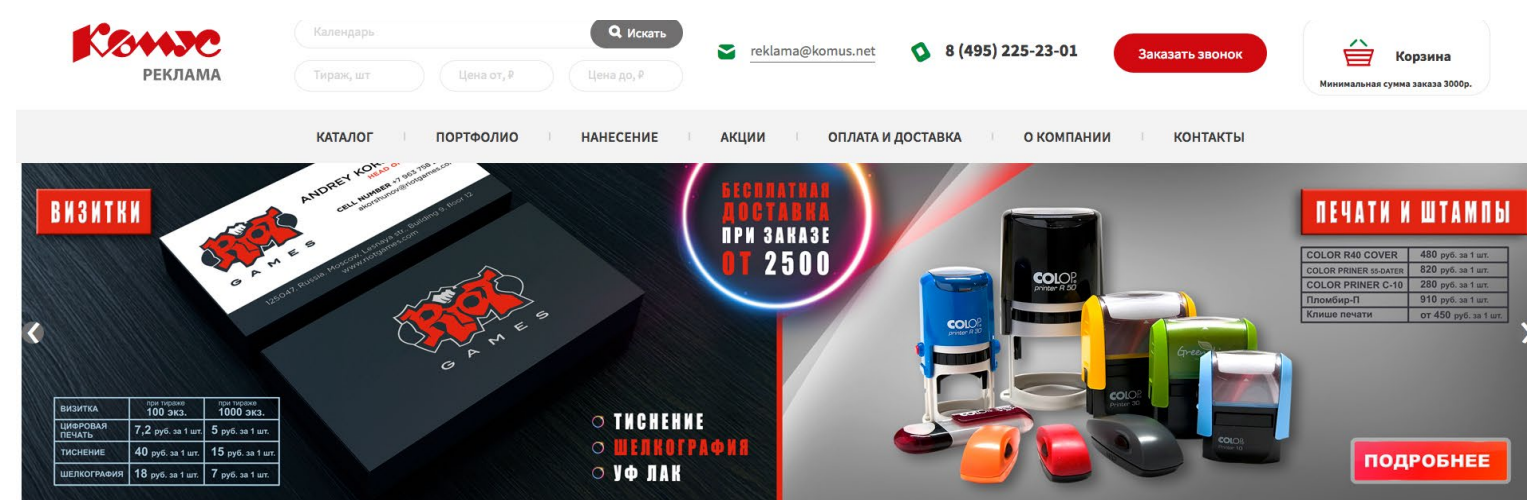


 **DELIVERY**

- Free delivery with order amount from 3 000 rubles
- Order distribution to several addresses
- Lift to the floor and removal of packages
- Replacement and return of goods when contacting the service center by our Company's transport



- More than 20 years in the market of advertising, souvenir and printing products
- Industrial-warehouse complex with the area of
- more than 2,000 m² and a well-established delivery system
- More than 30 000 items of advertising and souvenir products – from business cards and calendars to diaries and catalogs
- The most modern sheet cutting machine in Moscow
- Maximum capacity – 600 tons per month
- Actual capacity – 7,000 tons per year





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SERVICES

“KOMUS-CONTACT” CONTACT CENTERS

INCOMING SERVICES:

- Receiving and processing orders
- Virtual receptionist
- Cross-selling
- Hotline with 495 and 8-800 phone numbers

OUTGOING SERVICES:

- Finding new customers
- Database Updating
- Informing
- Sales Department Outsourcing
- Marketing research: surveys, questionnaires, mystery shopper

ADDITIONAL SERVICES:

- Personal account
- Internet marketing
- SMS and email newsletters
- Online chat with consultants
- Service in messengers
- Voice recognition, synthesis and analysis system



WE ARE TRUSTED:



5

contact centers



1000

operators



24 / 7 / 365

round-the-clock operation



300 000

calls per day



> 7 000

completed projects

CORPORATE ONLINE PROCUREMENT PLATFORM

Control, management and optimization of your purchases

HOW WE CAN HELP YOUR BUSINESS

We offer solutions to optimize the procurement process to help you reduce costs and increase the efficiency of your business

OUR ADVANTAGES:

- Individual settings
- Budget control
- Order reconciliation
- Personal catalogs
- Integration



EDM

A fast and up-to-date way to share documents electronically

CONNECTION ADVANTAGES



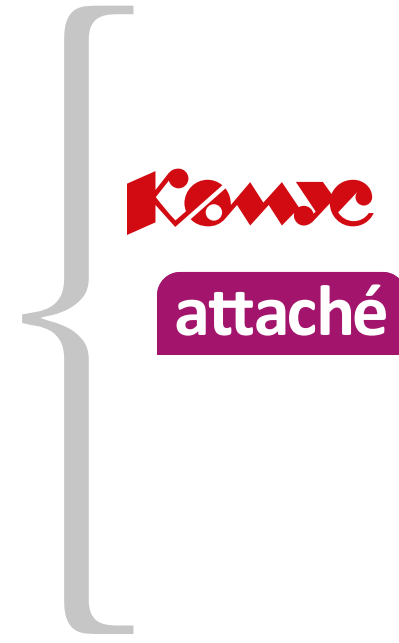
Saving time of your employees



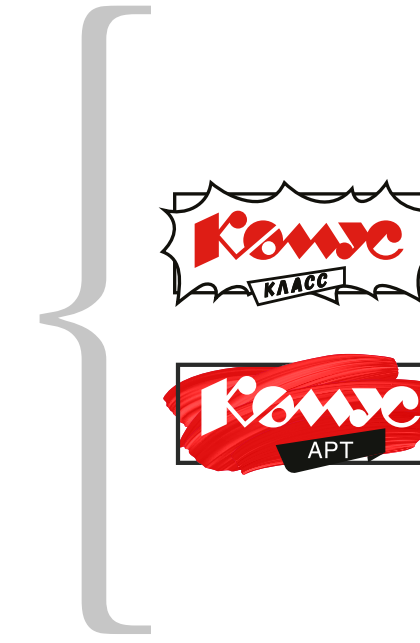
Easy and convenient document management



Direct submission of information to regulatory bodies



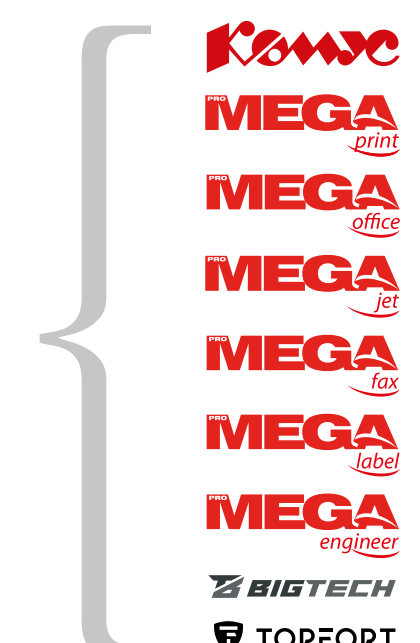
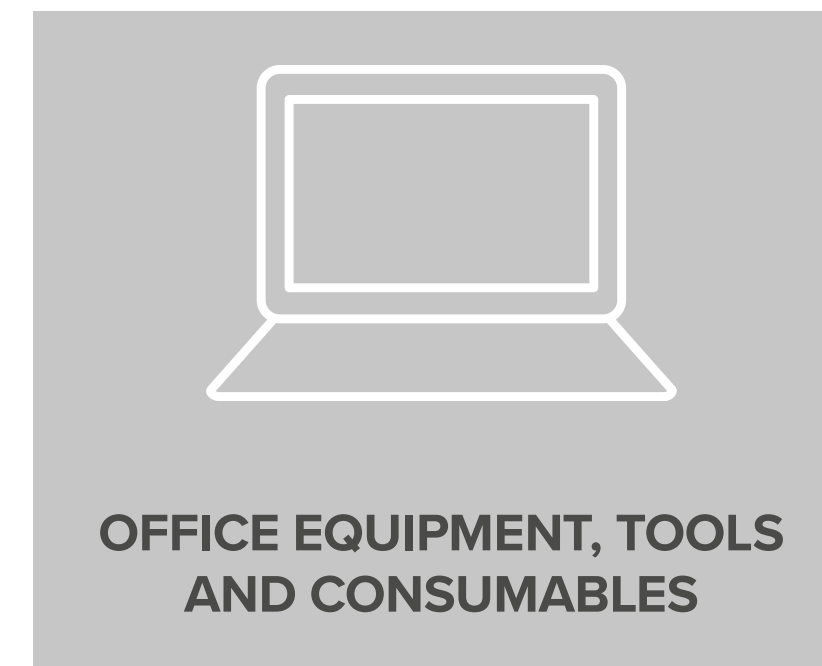
- Paper products
- Stationery
- Writing utensils
- Display equipment
- Document Filing
- Document storage
- Goods for workplace organization



- Drawing albums
- Colored paper
- Colors, pencils
- Glue
- Rulers
- Briefcases, bags and satchels
- School furniture
- Notebooks
- Pencil cases



- Sugar
- Milk and cream
- Coffee and tea
- Drinking water
- Chocolate, cookies, candy
- Sets of dried fruits and nuts
- Disposable tableware
- Syrups
- Spices



- Keyboards and mice
- System units
- Consumables
- Memory cards, speakers
- Network filters
- Paper and check tapes
- Printer rollers
- Batteries
- Laptops, tablets, printers
- Tools

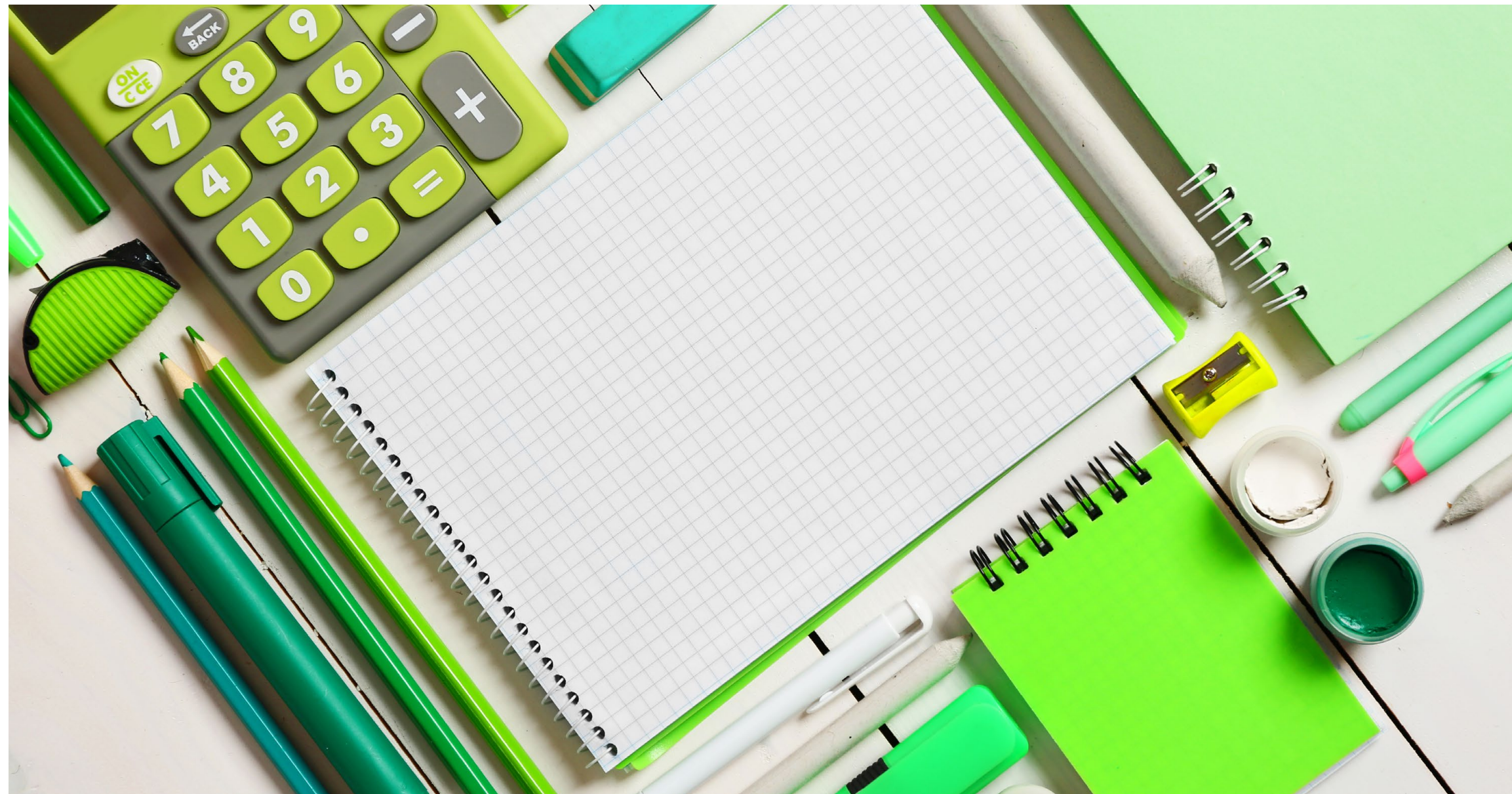


- Office chairs
- Chairs for executives
- Chairs
- Tables
- Office furniture
- Stands
- Cabinets
- Racks
- Sofas
- Safe-boxes



- Hygiene products
- Goods for cleaning
- Household chemicals
- Professional cleaning chemicals
- Waste bags and containers
- Textiles and cosmetics for hotels
- Beauty and health products

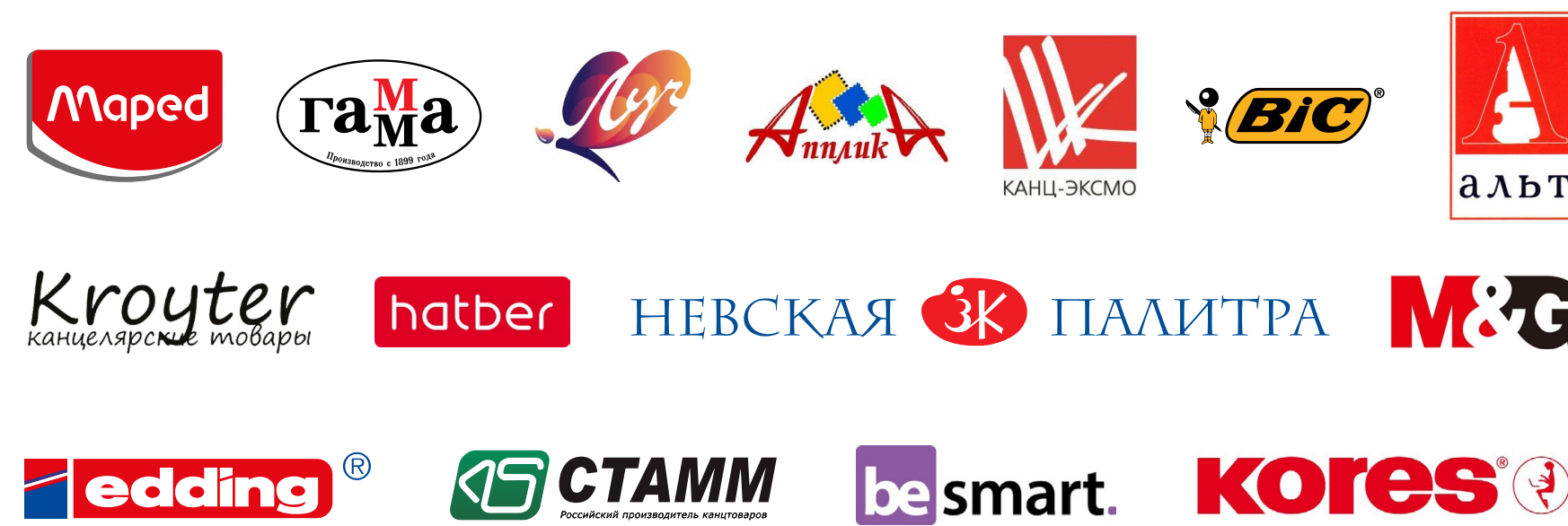
STATIONERY AND PAPER PRODUCTS



EDUCATION AND ARTS AND CRAFTS PRODUCTS



OWN BRANDS



OWN BRANDS



WAREHOUSES AND MANUFACTURING



 Overalls
custom
tailoring

 Equipment
installation

PROFESSIONAL CLEANING AND HOUSEHOLD CHEMICALS



OWN BRANDS





OFFICE EQUIPMENT AND CONSUMABLES



Cartridge
refilling

OWN BRANDS

PRO **MEGA**
print

PRO **MEGA**
office

PRO **MEGA**
jet

PRO **MEGA**
fax

BIGTECH

TOPFORT

FURNITURE FOR OFFICE AND HOME



Design
project
and
assembly
of furniture

OWN BRANDS

KOMUS
МЕБЕЛЬ

FOODS, DISPOSABLE TABLEWARE



HYGIENE, HEALTH AND BEAUTY PRODUCTS



OWN BRANDS

ДЕЛОВОЙ
СТАНДАРТ



OWN BRANDS

Luscan

Luscan
PROFESSIONAL

REAL ESTATE AND CONSTRUCTION



Equipment
installation

GOODS FOR TRADE



Ribbon
and labels
manufacturing

HOW TO JOIN

- Go to your personal komus.com account, Bonus Program section.
- Register in 2 clicks.

HOW TO GET BONUSES


- Get bonuses up to 2% according to the standard program terms and up to 30% on promotional goods (1 bonus = 1 ruble).
- Participate in promotions with increased accrual of bonuses (up to 30%), which are held on a monthly basis in “Komus”.
- Bonuses are credited within 3 days following the date of the order shipment and acceptance.

HOW TO SPEND BONUSES


- Pay with bonuses up to 99% of the order amount at komus.com.

BONUS RETENTION PERIOD


- 6 months from the last order.
- Bonuses do not burn off if you cooperate with us on a constant basis!

Make your orders at Komus



Receive bonuses of up to **2%** according to the standard program terms and up to **30%** on promotional goods.
1 bonus = 1 ruble!



Spend bonuses to pay for Komus products **up to 99% off!**

For details of the program visit komus.com

Program Support: bonus@komus.net

GET GIFTS AND BONUSES

Use our Promotions section

По видам бизнеса
Бренды без наценки
Экспресс-доставка
Промокоды в игре
Комус клуб
Акции

Все категории

Продукты питания

Канцтовары

Товары для школы

Промокоды

Мебель

Бумажная продукция

Хозтовары

For more details go to komus.com

Make your first online order, enter promo code* and get a gift!

*Actual terms and conditions you can find via QR code on the promotion page. The promotion is valid only for legal entities that have not previously made orders.

For more details go to komus.com



PLAY ON THE KOMUS WEBSITE AND RECEIVE GIFTS ALL YEAR ROUND

SUPERPRIZES

OVER 500,000 PROMO CODES AND DRAWINGS OF VALUABLE PRIZES

For more details go to komus.com

PLAY EVERY DAY FROM ANY DEVICE

For more details go to komus.com



MORE THAN JUST
STATIONARY SUPPLIES

FRANCHISE

“KOMUS NEARBY”

OFFICE AND BUSINESS GOODS STORE FRANCHISE

We invite Partners to open retail outlets “KOMUS Nearby” in towns and cities with a population of at least 30 thousand inhabitants.

FRANCHISE OPENING CONDITIONS:

- Lump-sum fee 0 rubles
- Royalty 0 rubles
- Investments from RUB 1.9 million
- It will take 2 months to open

3 FORMATS OF “KOMUS NEARBY” OUTLET:

 **Mini**
up to 70 m²

 **Middle**
70-100 m²

 **Mega**
from 100 m²





MORE THAN JUST
STATIONARY SUPPLIES

KOMUS.COM

THANK YOU FOR YOUR ATTENTION!

Questions on orders and contracting

Telephones:
+7 (495) 780-80-80,
+7 (495) 651-651-1
E-mail:
kc@komus.net

Questions on product features and availability in stores

Komus Information
and Help Desk
Telephone:
+7 (495) 258-258-8

Offers from suppliers of goods and services, appeals to the PR and advertising department

E-mail:
partner.online@komus.ru

Engineering Technical Center

Telephone:
+7 (495) 984-64-78
E-mail:
etc@komus.net
WhatsApp Business:
+7 (964) 507-29-85